

# Magna Prima

Recommendation:

**BUY** 

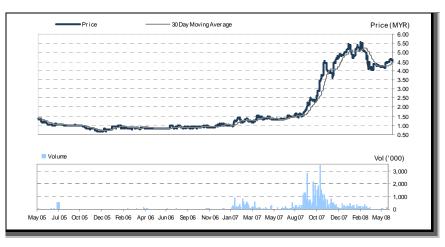
Stock Code: 7617 Bloomberg: MAGNA MK Price: MYR4.54 12-Month Target Price: MYR5.20 Date: May 26, 2008

Board: Second Sector: Construction

GICS: Industrials/Construction & Engineering Market Value - Total: MYR234.4 mln

**Summary:** Kuala Lumpur-based Magna Prima (MPB)'s core business activities are in property development, civil engineering, building and infrastructure constructions, as well as provision of management services.

Analyst: Alexander Chia, ACA



# Results Review & Earnings Outlook

- MPB's 1Q08 results were within our expectations. Although net profit of MYR5.0 mln accounted for only 16% of our 2008 net profit of MYR30.4 mln, we note that 1H performance is seasonally slower. In particular, there were also fewer working days in 1Q08 due to shutdown for festive holidays.
- Revenue surged 90% YoY to MYR48.3 mln while net profit increased 400% YoY to MYR5.0 mln, attributed to contributions from its fully sold out Avare luxury condominium at KLCC and the Magna Ville Selayang projects.
- These two projects, particularly the Avare KLCC, carry higher profit margin and this was evident in the results where gross margin rose to 21% in 1Q08 compared to 17% in 1Q07.
- We anticipate stronger 2Q08 results, but we expect the bulk of earnings to come in only during 2H08. We maintain our net profit projection of MYR30.4 mln and MYR30.5 mln for 2008 and 2009 respectively.
- No dividend was declared for the quarter under review.

# Recommendation & Investment Risks

- We maintain our Buy recommendation for MPB but with a higher 12month target price of MYR5.20 (from MYR4.92).
- We derive our target price using a sum-of-parts valuation approach present value of profits from property projects (WACC of 9.4%) for MPB's property development business and a target PER multiple of 9x for its construction business – plus a lower discount of 10% (from 15%) as we understand its anchor project, Jalan Kuching Integrated Development (JKID), is progressing as planned and is on track for launch in 4Q08.
- MPB's niche property strategy, which is to acquire strategic landbank within Klang Valley and to build within a year from acquisition, will allow the group to keep its balance sheet light and avoid carrying costs which will burden cash flow. Meanwhile, its internal construction arm gives MPB better control over costs, quality and delivery schedules which are critical to the sustainability of margins especially in light of rising building materials prices. We also credit the group for its experienced hands-on management team.
- Going forward, MPB's earnings will be driven by Magna Ville Selayang, U1 Shah Alam, and JKID projects. Magna Ville is an ongoing project while U1 and JKID will be launched this year with a combined Gross Development Value of MYR1.2 bln.
- Risks to our recommendation and target price include slower-than expected take-up and delays for its property launches.

### **Key Stock Statistics**

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FY Dec.	2007	2008E	
Reported EPS (sen)	51.6	36.8	
PER (x)	8.8	12.3	
Dividend/Share (sen)	7.0	7.0	
NTA/Share (MYR)	1.72	1.57	
Book Value/Share (MYR)	1.72	1.57	
No. of Outstanding Shares (mln)	51	1.6	
52-week Share Price Range (MYR)	1.30	- 5.55	
Major Shareholders:	9	%	
Fantastic Realty Sdn Bhd	10	10.8	
Tan Teong Han	7	7.2	
*Stock deemed Shariah compliant by the Secu	rities Commission		

Per Share Data				
FY Dec.	2005	2006	2007	2008E
Book Value (MYR)	1.07	1.20	1.72	1.57
Cash Flow (sen)	-19.6	2.5	53.3	38.3
Reported Earnings (sen)	-22.6	0.3	51.6	36.8
Dividend (sen)	0.0	0.0	7.0	7.0
Payout Ratio (%)	0.0	0.0	13.1	14.1
PER (x)	NM	1,816.0	8.8	12.3
P/Cash Flow (x)	NM	183.1	8.5	11.9
P/Book Value (x)	4.2	3.8	2.6	2.9
Dividend Yield (%)	0.0	0.0	1.5	1.5
ROE (%)	-19.8	0.2	35.3	27.8
Net Gearing (%)	68.3	54.9	55.5	56.9



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Quarterly Performance			
FY Dec. / MYR mln	1Q08	1Q07	% Change
Reported Revenue	48.3	25.4	90.2
Reported Operating Profit	6.0	2.2	>100
Depreciation & Amortization	-0.2	-0.3	-6.0
Net Interest Income / (Expense)	0.0	-0.1	-74.1
Reported Pre-tax Profit	6.0	2.1	>100
Reported Net Profit	5.0	1.0	>100
Reported Operating Margin (%)	12.5	8.7	-
Reported Pre-tax Margin (%)	12.5	8.2	-
Reported Net Margin (%)	10.4	4.0	-

Source: Company data

# **Profit & Loss**

FY Dec. / MYR mln	2006	2007	2008E	2009E
Reported Revenue	80.8	344.4	359.9	369.4
Reported Operating Profit	4.5	37.8	42.8	42.9
Depreciation & Amortization	-1.2	-1.0	-1.2	-1.6
Net Interest Income / (Expense)	-0.9	-0.2	-1.2	-1.8
Reported Pre-tax Profit	3.6	37.6	41.6	41.1
Effective Tax Rate (%)	97.4	28.6	26.0	25.0
Reported Net Profit	0.1	26.6	30.4	30.5
Reported Operating Margin (%)	5.6	11.0	11.9	11.6
Reported Pre-tax Margin (%)	4.4	10.9	11.5	11.1
Reported Net Margin (%)	0.1	7.7	8.4	8.3

Source: Company data, S&P Equity Research



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**Strong Buy:** Total return is expected to outperform the total return of the KLCI or KL Emas Index respectively, by a wide margin over the coming 12 months, with shares rising in price on an absolute basis.

**Buy:** Total return is expected to outperform the total return of the KLCI or KL Emas Index respectively, over the coming 12 months, with shares rising in price on an absolute basis.

**Hold:** Total return is expected to closely approximate the total return of the KLCI or KL Emas Index respectively, over the coming 12 months with shares generally rising in price on an absolute basis.

Sell: Total return is expected to underperform the total return of the KLCI or KL Emas Index respectively, over the coming 12 months and share price is not anticipated to show a gain.

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For residents of Malaysia. All queries in relation to this report should be referred to Alexander Chia, Desmond Ching or Ching Wah Tam.



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**Recommendation and Target Price History** 

Date	Recommendation	Target Price
New	Buy	5.20
07-May-08	Buy	4.92

